

Meetings

Red Cross offers grant-writing workshops

Two grant-writing workshops are being offered at the new training facility of the Greater Buffalo Chapter of the American Red Cross, 786 Delaware Ave., Buffalo. The workshops will take place from 9 a.m. to 4:30 p.m. Monday, March 26; Tuesday, March 27; and Wednesday, March 28. The workshop is intensive and hands-on and is designed for those who want to develop the core skills needed to understand how to seek grants. An Advanced Grant-Writing Tune-Up course will also be offered from 9 a.m. to 4:30 p.m. Thursday, March 29 and Friday, March 30. For more information on these courses, call 878-2373.

Canisius College business program sets open house

The Canisius College graduate business programs will hold an open house for prospective students from 10:30 a.m. to noon Saturday, March 31 at the Canisius Center at Amherst located at 300 Corporate Parkway. Information will be provided on earning master's degrees in business administration in professional accounting, one-year MBAs and Masters of Science degrees in communication, as well as leadership. For more information or to reserve a place, call 888-2140 or visit www.canisius.edu.

Buffalo Rotary plans annual wine tasting

The Buffalo Rotary Foundation is sponsoring its second annual Wines of the World, to be held from 6 to 9 p.m. Friday, March 23 at the Mary Seaton Room at Kleinhans's Music Hall in Buffalo. Proceeds benefit Frank Lloyd Wright's rowing boathouse. Tickets cost \$50 in advance and \$60 at the door and can be purchased online at www.buffalorotary.org or by calling the Buffalo Rotary office at 854-3397. When completed, the rowing boathouse will enable the West Side Rowing Club to significantly increase the number of young rowers in the area.

Home Solutions finds its place

Owners will be featured home show speakers

by **JESSICA L. FINCH**
Associate Editor

Home organizing and staging professionals Jamie Shaner and Lynn Clark know about putting things into their place and recently they found the right niche for their business, Home Solutions of Western New York.

After being acquaintances for more than 10 years, Shaner and Clark combined their expertise and natural talent to form Home Solutions in September 2005.

Clark, an accredited staging professional, said they assist residents in preparing their homes for the real estate market. The duo visits the home and suggests how to make it appealing to the largest number of buyers. This is done by removing personal items and clutter and leaving the room open for the potential buyers' own vision of the space.

"The goal is to sell the house faster and for more money," Clark said, adding that statistics support the staging method. "It's about knowing what to eliminate and grabbing the attention of the broadest number of buyers."

Home Solutions also offers organization for the home and office. Shaner, a professional organizer, said the first step to getting organized is to call for a free consultation.

She said many people hang on to things they love and can't decide if they should get rid of them.

Home Solutions helps those people sort through their belongings to decide what should be kept and how to organize what they want and need.

"We listen to the client and instill what works for them," Shaner said, adding that the system has to be comfortable for the clients because if not, it won't work.

Shaner said the duo officially started their business in spring 2006. Less than a year later they have already been asked — for the second time — to be speakers at Buffalo's Home and Garden Show at the Buffalo Convention Center.

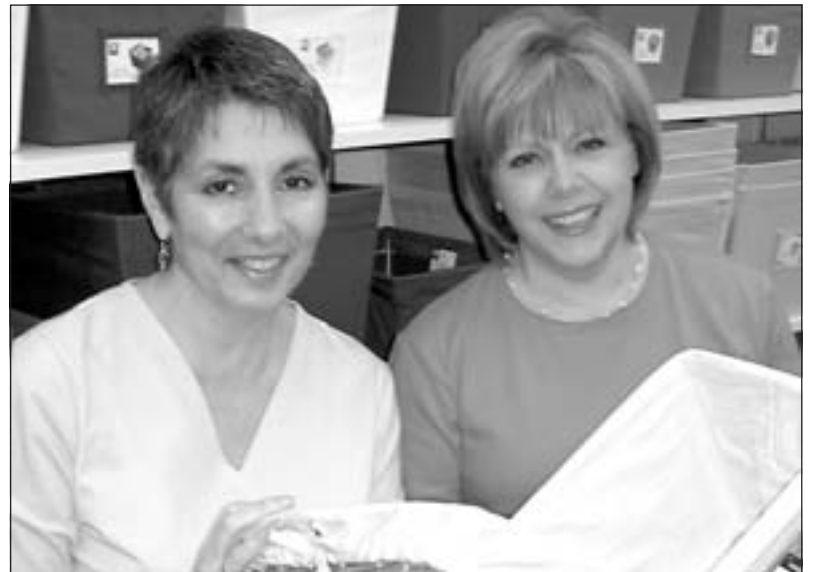
In total, they will present six seminars — 12:30 and 6:30 p.m. Friday, March 9; 10:30 a.m. and 6:30 p.m. Saturday, March 10; and 10:30 a.m. and 5:30 p.m. Sunday, March 11 on the main stage.

The earlier shows each day will be, "Home Staging — Preparing a Home for Sale," and they will explain the process of staging and offer tips.

The later shows, "Home Organizing" will feature general tips for practical organizing solutions.

Attendees can enter to win a home organization package valued at \$100.

"We have and enjoy what we do and we want to convey that," Clark said in preparing for this weekend's show. "It's an introduction into the community to say



Amherst residents Jamie Shaner and Lynn Clark, Home Solutions of Western New York owners, will debut their tips and techniques for home organizing and staging at this weekend's Buffalo Home and Garden Show.

"We are here, and this is what we do."

Shaner is encouraging those planning to attend the show to come with specific questions and photographs of an area in their home that needs organizing.

"We want people to understand that getting organized helps reduce stress and creates a calm, productive environment, and we can help them have fun in the process," she said.

Shaner and Clark said they have come across many people who feel embarrassed about their clutter, but they shouldn't.

Home Solutions offers a

30-minute free consultation to assess the home environment.

"Don't let money or embarrassment be the reason not to call us," Clark said, adding they can help, from organizing a filing system to an entire house.

Shaner and Clark started Home Solutions after years in the professional world. Shaner is a professional accountant. They are members of the National Association of Women Business Owners and the Amherst chapter of Women in Networking.

For information, visit www.homesolutionswny.com or call 316-7040.

Holiday Pediatrics and Adolescent Medicine available 24 hours a day

by **JESSICA L. FINCH**
Associate Editor

It's not uncommon for Dr. Bohdan Dejneka to visit a patient at 2 a.m. or to answer his work phone on the weekends.

As a pediatric specialist, Dejneka has built his practice, Holiday Pediatrics and Adolescent Medicine, on knowing each of his patients, extending appointment hours and making house calls.

"I firmly believe in giving everyone all the time they need and being accessible," he said.

Dejneka added that children aren't sick just during business hours, but in a lot of cases, children are ill when they come home from school, late at night and on weekends. To make sure his patients receive treatment when they need it, Dejneka said he is available 24 hours a day, seven days a week.

Should a family be unable to visit his office at 4201 Main St., Amherst, Dejneka will make a house call.

Cynthia Carey, who is the office manager and has 35 years of pediatric nursing experience, said there was a variety of cases where a family needed medical attention and Dejneka was able to respond.

"Many families have more than one child, and when one needs to be seen at night, it can disrupt the entire family. In that situation a house call would be perfect," Carey said, adding that parents with handicapped children, especially in inclement weather, use the house-call option as well.

Dejneka's office is located in a house, which he said helps children feel more comfortable. The homelike atmosphere helps children relax and be cooperative, which in turn helps him diagnose them.

In his experience, Dejneka has learned that many parents and children need reassurance. By seeing patients at all hours and in unconventional ways, he has helped families avoid unnecessary trips to the hospital.

A former attending physician in the Women and Children's Hospital of Buffalo emergency room, he knows how many times a trip to the ER could have been avoided.

Personal service is the base of Holiday Pediatrics, he said. Phones are not answered



Dr. Dejneka

by an automated machine. Calls are transferred to Dejneka's or Carey's phones after hours, and they know each of their patients and their history.

Through their combined years of experience, the office staff maintains a warm, nonhospital setting while integrating new medical technology.

"Cold, medical places are scary for children. Here we make it less fearful," Carey said.

Dejneka said they believe that children live through their dreams, so Holiday Pediatric's motto is "Taking care of children one dream at a time."

The office is located at 4201 Main St., between Harlem and Eggert roads. Call 446-1010 for information.

Dejneka is a graduate of Vassar College and the University at Buffalo Medical School. He completed his residency at Women and Children's Hospital and also did an emergency pediatric fellowship there. He spent six years as an attending at the hospital and 10 years as an associate in a private practice.

Business News

Tronconi Segarra and Associates LLP in Amherst was recently granted membership in the American Institute of Certified Public Accountants' Employee Benefit Plan Audit Quality Center. Managing Partner

James S. Segarra, Senior Manager David A. Urban and Supervising Senior Accountant Russell D. Burr are the firm's leading employee benefit plan specialists who will actively interface with the EBPAQC.

Buffalo Bridal Association Inc.'s Operations Manager Troy Stover of Amherst, is the recipient of a 2006 Distinguished Sales & Marketing Award. The awards highlight the top achievers of Western New York companies.

FB Displays and Designs,